

SARAJEVO B2B MEETINGS

MAY
12, 2022

MEET 22 TURKISH MANUFACTURERS

BUILDING & CONSTRUCTION MATERIALS INDUSTRY



REPUBLIC OF TURKEY
MINISTRY OF TRADE



Türkiye



REPUBLIC OF TURKEY
MINISTRY OF TRADE



ABOUT DKIB

EASTERN BLACK SEA EXPORTERS ASSOCIATION



Exporter Associations are professional organizations, operating in several regions of Turkey since 1937. Their mission is to contribute to the economic development of Turkey through improving foreign trade. Exporter associations have several administrative organs such as general assemblies, boards of directors, supervisory boards and secretariat generals. The general assemblies, the highest decision making organ of the associations, are composed of members (exporters). They convene once a year and establish general guidelines for the administration. The boards of directors and supervisory boards are elected in the general assemblies for a period of two years.

Dealing with all of the export activities of the companies at the export density regions, Exporters' Associations in Turkey basically aims those overall objectives based on: preserving professional moral and cooperation among member exporting companies, increasing their exports, verifying product items, ensuring competition power for the products, helping exporters by export procedures and relevant legislations while defending members' benefits in the local or international markets.

Moreover, in the frame of increasing exports from the region, Exporters' Associations perform various scientific observation and researches, organize business seminars and training activities, prepare publications and advertisements at abroad, hold fairs and scientific meetings in case of necessity, in addition to other activities for improvement of the exporting sectors. Additionally, the subjects including the Information of the exporter companies through the developments in the foreign trade issues, statistics and reporting studies, organizing mutual exchange committees with various countries are included in the job definitions of the exporters associations. Besides, they provide advanced online service to the members thanks to their strong technological infrastructure.

Under the jurisdiction of the upper organization named as "Turkish Exporters Assembly", Exporter Associations are organized Turkey-wide under 13 General Secretariats. The Eastern Black Sea Exporters Association (DKiB) owns the last General Secretariat established in 1998, in Trabzon. Eastern Black Sea Association covers Trabzon, Rize and Artvin provinces of Turkey's Eastern Black Sea Region with in the context of its field of its activity.

However, General Secretariat of Eastern Black Sea Exporters' Association (DKiB) is a non-governmental institution consisting of over 1500 members in its body. As the other 12 General Secretariats of Exporters' Associations in Turkey, DKiB is a professional organization where both governmental responsibilities and representation of real sector intersect. In this respect Associations of exporters are one of the rare organization models in the world.

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REPUBLIC OF TURKEY
MINISTRY OF TRADE



PARTICIPANT TURKISH COMPANIES

TABLE	COMPANY	REPRESENTATIVE
1	AR-DA PLASTIC	HASAN GUCMEN
2	BAYRAM AUTOMOTIVE	ADNAN BAYRAM
3	BIBEROGLU	SABAN ALI BIBEROGLU
4	CAGLAR	SERVET METE
5	CELEBI	ERKUT CELEBI
6	CEMSAN	CEMIL ALBAYRAK
7	DEGISIM	SEREF COLAK
8	DEVA	OZKAN KORKMAZ
9	DOGUPEN	EROL SENGUN
10	KARLANKUS	MESUT KARLANKUS
11	KILICOGLU	KEMAL KILIC
12	KUTLU	SULEYMAN KUTLU
13	MEKAP	SELCUK ISKENDER
14	MRT	MURAT AYDOGDU
15	PRUVA	MEHMET CAGRI AKGUNDUZ
16	RIBEK	METIN ALI KARADENIZ
17	SAKARYA	DURSUN ALI SAKARYA
18	TURHAN	ENGİN TURHAN
19	TURKLER	AHMET TURK
20	UZAY	ALI BASTURK
21	YAVUZ	KOKSAL YAVUZ
22	YAZICILAR	MUSTAFA YAZICI

TABLE 1

ARDA PLASTIC

Shrink Film Roll, Industrial Hdpe&Ldpe Bag, Printed&Unprinted Bags, Food Nylon, Pallet Nylons, Waste Bag, T-Shirt Bags, Reinforced And Stalked Bag



PALLET NYLON / COVER



SHRINK ROLLS



Ar-Da Plastic Packing Materials and Recycle Industry Trade Limited Company commenced production in Arsin Organized Industry Zone in 2008 with 6 machine and 18 employees. The company was built 1500 m2 indoor areas and 1000m2 outdoor areas. Ar-Da Plastic Packing and Recycle Industry Trade Limited Company products 130 tonnes nylon and bags per a month.

The company has a product range that nylon, low depth bags (LDPE), high depth bags (HDPE), printed bags, bags of legumes, rubbish bag and shrink. We believe that quality of production will not be chance and we consitued quality control department in 2011.

The company that started recycling studies that we felt the lack of in the region, it was obtain licence of recycle the first company in Black Sea Region on 30/03/2012. Our company shows again that leadership in the sector in this regard.

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TABLE
2

BAYRAM AUTOMOTIVE

BAYRAM AUTOMOTIVE

All Materials for Construction and Buildings



Our Management team has amassed an indisputable volume of experience in the Construction and Building materials field.

At Bayram Automotive, we pride ourselves on having expert knowledge of all of our materials as well as application suggestions and a friendly customer approach.



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BIBEROĞLU

**All Materials for Construction and Buildings,
Construction and Auto Paints, Ceramic,
Vitrified, Faucet and Batteries, Hand Tools**



By being the distributor of various corporate companies, we transport our export-oriented products with our own C-2 rated vehicle fleet. We continue with our 2 sales stores and 2500 m2 warehouse in Turkey, 2 offices in Georgia, 1 sales store and 1800 m2 closed warehouse, and a total of 48 personnel.

I would like to state that the region we work in is advantageous in terms of logistics and that we will raise our targets even higher as it is a developing region. While looking for new customers, we prefer to move forward without leaving our own industry. We continue our negotiations for new projects by ensuring the completion of our build-sell construction.



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TABLE
4

ÇAĞLAR AMBALAJ

ÇAĞLAR

Corrugated Cardboard Boxes, Pizza Boxes, All Kinds of Cardboard Boxes



Our company, which was established in 1996 in Trabzon Arsin Organized Industrial Zone and started production in 1998, started its activities in 2000 by taking the title of "Caglar Packaging"

Caglar Packaging, which has adopted the principle of meeting the medium and small scale packaging demands in the Eastern Black Sea and Eastern Anatolia Regions in a very fast and high quality manner, also assists our customers in Consulting and Designing their Packaging Demands.

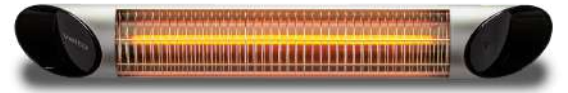
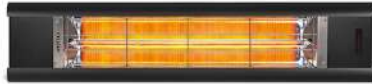
Keeping customer satisfaction first, we have taken as our mission to reach better quality and better with what we produce in quality and service.

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caglarambalaj.com

CEMSAN

Electric Water Heater, Electric Infrared Indoor and Outdoor Heaters, Air Disinfection Devices



Veito was established at 2014 at Black Sea Area.

Veito produces Wall Mounted Heaters that can heats open patios or areas in seconds. Comfortable heat generated by veito carbon filament can reach far distances. It heats even in hard weather conditions.

Free Standing Heaters can heat your room in seconds. With the lightened aluminum body and built in carry handle, it can be easily carried to different usage areas.

Veito instant water heaters heat water when it is required. Just open the tap and enjoy endless hot water.

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CELEBI

Steel Construction, Exterior Cladding Systems, Solar Energy Systems, Steel Door, Pvc Door, Pvc Frame Mill, Pvc Window and Home & Bathroom Furniture



CELEBI GROUP was established in 1998 as a family company at Black Sea and started its business life with the production of PVC Door & Window. After being a pioneer company in plastic production, we achieved success in many fields in a short time by including automatic doors, steel construction, construction market, infrastructure works, letterpress and construction machines. As celebi Group, we have made serious investments in the field of steel construction, we have been proud of being awarded many success awards by completing the projects we have received in Turkey and abroad within the period we have committed and in the quality they should have. In Arsin Organized Industrial Zone, we have tightened the summit steps by equipping its new factory built on a 15 thousand square meter closed area with the latest and high-end machines of technology. While continuing production in a total area of 20 thousand square meters, 9 thousand square meters of which is closed in Arakli, we aimed to double our production capacity with the facilities we will build on the new areas we acquire in Akcaabat Sinik Organized Industrial Zone.

As CELEBI GROUP; While we were building dwellings that would improve the quality of life and taking our place in the construction industry, we had a voice in this field in a short time.

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DEGISIM

Construction Contracting and Decoration Operations, Project Contracting and Construction Works, All Products and Materials for Construction



Having been operating in the construction sector since 1993, our company offers contracting services inside and outside our country as well as services in the areas of construction material sales and application. Our company especially wholesales and offers application services in scope of the interior and exterior coating materials (decorative paints, floor coating, ceiling coating materials etc.) and these services are provided in the best way thanks to our inhouse technical workers and masters. In the light of the developments we have followed since the day of our foundation, we adopted it as our goal to make contribution to Turkish economy that continues to grow even under the difficult conditions and in the face of economical changes in the sector.

We have been creating a high performance company with our employees who work with the purpose of achieving our company goals. It is our significant vision to ensure highest customer satisfaction with our service quality and by combining perfection with continuous improvements. We owe our success to our neverending innovative excitement in the sector and you, our valued friends.

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DEVA

Mechanical Facade Covering, Kitchen Benches, Basalt-Andesite, Quartz, Traverteen, Onyx, Marble, Granite



Deva Granit Marble foundation was established as a joint stock company in 2015. KORKMAZ brothers working under different companies in the beginning combined their powers and became a leader in the Natural Stone sector. It has a very fast growth by processing stones such as marble, granite, onix, traverten and composite quartz, which are located on 2.000 m2 closed and 10.000 m2 open workshop, Warehouse, manufacturing and application areas has made its name in Turkey and world markets.

In 2020, to be based in Turkey, near the geography that we are connected with historical ties, we purchase and / or composite quartz stone brand we made the licensor and the natural stone industry worldwide to be one of the most successful top 3 players.



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DOGUPEN

PVC Window & Door Systems



Dogupen, which started investing in 2013 to developed two times more its existing factory, aims to the two times more production. Dogupen, which has a high performance and rises and grow continuously, continues to add new branches to its structure. Dogupen opened a new branch in Ordu in 2014 and continued its production here as well, while dominating the region with approximately 120 employees, it continues to create a new mission in the market with its young dynamic staff. Our company, which produces PVC door and window systems with Dogupen brand and started to create its own profile with the TSE Certificate of Conformity, has built to the dealership system and also distributes these products with its own dealer network. Our company, which is on a new quests, has been coming out of the box with the ESWIN brand for about 1 year. Dogupen, has developing day by day with the understanding of the market that shapes the sector, started the production of TOKI's projects with the 60 series with 3mm wall thickness. DOGUPEN serves with a wide range of products from window to garden accessories, from exterior to door and double glass production in the building sector in which is active.

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KARLANKUŞ

**Cement, Plaster, Lime, Mosaic, Tile Adhesive,
Floor and Wall Coating Adhesives**



**CEMENT
export**



Established in 1991 as Karlankuş İnşaat, our company has been engaged in the wholesale of construction materials and has been producing construction chemicals since 2004. We provide services in the construction industry in Turkey and Georgia.

As a developing company, we take care to establish new relationships.



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TABLE

11

KILIÇOĞLU

KILICOGU

**Insulation Materials and Construction
Chemicals, All Materials For Construction,
Construction Commitment Works**



The specialists at Kilicoglu Insulation have years of experience in providing the greater area at black sea with fast and efficient insulation services. Our team of experts will work with you, inspect your home or office and figure out which solution would provide the best outcome for your space or home and provide energy efficient and cost saving benefits.

We provide our insulation services to both residential and commercial properties of all sizes. We are experienced in all areas of insulation, including existing and new construction, basements, attics, crawl spaces and roof insulation.



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TABLE 12



KUTLU

Hardware for Construction and Buildings

Our company was established in 1953, paint, hardware, engine, machinery and so on. provides services on products. We export to Russia, Georgia and Azerbaijan.

Our goal is to export to more countries, to meet customer expectations at the highest level with the philosophy of total quality management, to contribute to the country's economy and to be among the leading companies of our country.



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MEKAP

Safety Shoes, Protective Shoes, Outdoor Shoes



Mekap started its journey in 1972 with the excitement of producing shoes with a polyurethane injection system for the first time in Turkey. It also represented modernity and fashion for a generation. In 1996, it introduced occupational safety shoes to the market to provide safety and comfort in work areas with the slogan of Comfortable, Robust and Healthy. Today, it continues to offer security and durability to its users with its experience. Mekap, which is the leading brand in its field with the motto "Idea for the Future", improves the quality of its products with the excitement of the first day and ensures the safety of more than 3 million people at work. It directs the sector with the latest technologies it incorporates and the occupational safety shoes it produces under certain quality standards. The exciting journey of the Mekap brand will continue with you, with the passion of the first day.

With its certified production according to international standards such as EN ISO 20344, ISO 20345, ISO 9001, ISO 14001 and OHSAS 18001, MEKAP has always given priority to its customers' requests relating to their satisfaction and trust.

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MRT

Fundamental Construction Materials, Exterior Covering, Thermal Insulation Systems, Floor Systems, Repair and Strengthening Products, Mortar Additives, Adhesives, Joint Fillers, Natural Products, Plaster Products, Construction Chemicals



MRT Yapi was established in January 2017 in order to provide a new face to the sector and offer alternative solutions to consumers. By combining an experienced staff with talented people, it has started to communicate with the countries of the near geography and has become a preferred brand in a short time.

MRT Yapi has developed rapidly because of the innovative company profile and solutions provided to customer problems. As a result of this development, it acquired the Alfill brand in June 2017. In 2019, it acquired Alfill Factory in order to bring the solutions it brought to the sales network to the production line and to offer more innovative and technological solutions. It renewed its R & D and production lines. With the sand screening, stone dust blasting facilities and the renewal of the existing machines, the factory increased its monthly production to 5,000 tons. It has managed to add new products to its product range.

MRT Structure Factory, which has become one of the biggest manufacturers in the sector, manufactures not only for Alfill brand but also for many brands in the sector.

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info@mrtyapiinsaat.com.tr

PRUVA

Cleaning, Hygiene and Disinfectant Materials

Our company, which was established in the health sector in 2016, serves the Black Sea region in the field of hospital devices. Our company wants to market on-site oxygen generation devices to meet the medical oxygen needs of hospitals abroad. In this sense, in 2019, TÜBİTAK produced its own device with the 1507 program. Again, under the roof of Trabzon Teknokent, our work on the sterilization of waste water with oxygen gas continues.

Fish hatcheries are in a market with oxygen equipment in place. It has succeeded in increasing both the cost and production capacity by using a medical oxygen production device instead of the oxygen used with the transport system in the fish transport and production areas of the fish production facilities.

In 2019, our company added solar energy (GES) installation and material supply from renewable energy sources to its activities. He has signed many projects in this field, including on-grid and off-grid installations.



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RIBEK PLASTIC

Plastic Electrical Components (Panel, Spiral Pipe, Conduction, Aspirator, Accessory Etc), Plastic Water Installation Parts (Plastic Water Pipe, Irrigation Installation Fittings, Plastic Coupling), Plastic Case, Jumpers For Dairy Products, Plastic Containers For Cleaning Products



Our company, which operates in the plastic and packaging sector, was established in 2012 as a family company. Since 2013, it has accelerated its activities and investments as a Limited Company.

As of 2013, it moved to its new production facility with 6500 m2 open and 3800 m2 closed area in Arsin Organized Industrial Zone and increased its capacity from 30 tons to 60 tons per month as a result of the big investments it made in 2014.

Ribek Plastik continues to increase the sustainable quality services it offers to its suppliers with its expert staff.

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TABLE 17



SAKARYA

Various Cardboard Boxes, Various Packaging Boxes, Label, Cardboard Bag, Special Order Products



Sakarya Printing, which has been operating in Trabzon since 1983, is proud of providing fast and quality service to its customers by using all the technologies of the age. Our company has been acting with the principle of providing the best service and quality by meeting the needs and demands of its customers since the day it was founded. Maximizing its quality and production potential, Sakarya Printing House started to serve the surrounding regions and abroad over time.

It was established on an area of 7200 square meters, with a closed area of 2800 square meters. It is among the leading companies in the region with its integrated printing and production facility. It serves its customers with a wide range of products from packaging to labels, from catalogs to cardboard bags

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TURHAN

**Architect And Engineering Services,
Contracting Works, Furniture, Construction
Chemicals**



Turhan Business and Investment), in short, TIYA, is an organization that brings together experts from different disciplines from all over the world and offers contemporary, innovative, and sustainable investment, management, and consultancy solutions in the international arena.

Daumer is high quality and well-established constructions materials brand under TIYA. Daumer has a wide range of product lines including tile adhesives, cement-based plasters and mortars, and External Thermal Insulation Composite System (or simply ETICS - EPS, XPS, Mineral wool, Stonewool, Adhesive and decorative mineral renders) suitable insulation products.

Merexim is founded by TIYA to respond to the market's need to find quality raw materials and reliable formulations. Merexim offers high purity construction-grade HPMC, and HEMC in various viscosity, and high-quality redispersible polymer powder variations suitable for different purposes.

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TURKLER YAPI

Construction, Contracting and Construction Works, Project Commitment Works



Since its establishment in 1980, Turkler Yapi has a century-old experience, which has achieved many successes and successfully completed the projects it has undertaken.

We aim to provide you, our valued visitors, with information in many branches, from references to new projects, so that you can access all kinds of information about us on our website.



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turkleryapi@gmail.com

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UZAY PLASTIC

Pvc Profile-Lambri-Door, Window Systems, Thermal Glass

Win-80



Win-70



UZAY PLASTIK VE ORMAN URUNLERI SAN. INS. TIC. A.S was founded in 1996 in Black Sea Area and already has a leading position in the industrial sector of the Turkish Republic. The principle of the company is the use of advanced technology, improving the quality and reducing the cost of production. The company produces PVC window and door systems and PVC decorative panels. Perfect for quality products are manufactured on modern equipment using advanced technologies, highly developed Turkish and Austrian engineers. The company is constantly improving its production process, which guarantees its consistently high quality. Since 1998 it has been working in the international market. The products are distributed through a network of distributors, through which all customer requests are performed in the shortest possible time. It exports its products to the Russian Federation, CIS countries, Georgia, Azerbaijan, France ,Spain ,Moldovia ,Kosova , Bosnia, Lithuania ,UAE ,Poland, Romania, Egypt, Morocco,Algeria,Libya, Iran, Iraq, Jordan and other countries. In 2002, exports amounted to 40% of the total volume of output. In 2017, exports amounted to 60% of the total volume of output. The enterprise plans to increase exports to 70%

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YAVUZ

Multi-Layer Insulation Window, Indoor and Exterior Covering Glasses For Constructions, Tempered Glass, Thermal Glass, Tempered Glass Doors



Our company, whose history dates back to 1971, started wholesale glass sales and heat insulated glass production in Arsin Organized Industrial Zone in 1993. Our company, which adopts the principle of constantly renewing itself, has increased its production capacity in a short time. It has become a pioneer in the sector by starting the production of tempered glass with both its facility and its machinery.

Our company, which is an authorized flat glass dealer and Isicam authorized manufacturer under the Şişecam brand, of which it is still a dealer, serves with its wide dealer network in the Eastern Black Sea Region with its two temper production lines. Considering that catching the spirit of the era has passed through the globalization process, it is normal for national companies to seek new markets. Considering the geographical location of Turkey, our company is aware of the fact that it is an important step to open up to the Balkan market, and is very happy to introduce its service and production quality to the Balkan countries.

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YAZICILAR

Furniture Materials, Kitchen and Bathroom Cabinet Equipments, Mdf Coating Products, Furniture Accessories



For 39 years, we have been bringing all the beauties into your spaces. Our ultimate objective is to ensure customer satisfaction through our high-technology production line and our understanding of quality. Triart is the leading company of the industry with its high sense of design, backed by the quality of manufacture and material of Yazıcılar. Operating across an area of 20.000 m² with an indoor space of 14.000 m² and an outdoor space of 6.000 m², Triart's range of products includes membrane cover, acrylic cover, laminate cover, laminate countertop, acrylic plate, laminate slab and laminate wall tape.

With our high-technology production line and understanding of quality, customer satisfaction is the priority. Our store showcasing the wide selection of products meets all product needs including those required for forestry products, built-in products and furniture accessories, apart from the products of Triart. Combining high-quality standards together with the classical, innovative and modern styles, Triart will always assist and accompany you on your fulfilment of any changes you may desire in your spaces by offering lots of alternatives.

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